

## BUSINESS RESOURCES - TECHNICAL ASSISTANCE

### Statewide Business Resources

12/11/2018 MBDA-Tacoma Business Center

Program/Service	Description	Website	Contact
<b>TACOMA</b>			
<b>City of Tacoma</b>			
<b>Make it Tacoma - Community and Economic Development Department</b>	First-stop portal for information and customized services to start and grow your business in Tacoma.	<a href="http://makeittacoma.com/">http://makeittacoma.com/</a>	747 Market Street, 9th Floor Tacoma, WA 98402 <b>Phone:</b> 253-591-2012 <b>Email:</b> MakeItTacoma@cityoftacoma.org
<b>Small Business Enterprise (SBE)</b>	The SBE program facilitates a substantial procurement, education, and small business assistance program designed to promote equitable participation by historically underutilized businesses in the provision of supplies, services, and public works to the City.	<a href="https://www.cityoftacoma.org/government/city_departments/community_and_economic_development/small_business_enterprise/">https://www.cityoftacoma.org/government/city_departments/community_and_economic_development/small_business_enterprise/</a>	<b>Carrie Lynn</b> Contract & Program Auditor <b>Phone:</b> 253-591-5224 <b>Email:</b> clynn@cityoftacoma.org
<b>Spaceworks Tacoma</b>			
<b>Spaceworks Tacoma</b>	Spaceworks Tacoma supports the transformative work of local creative entrepreneurs and artists. Through our programs and partnerships, Spaceworks is a recognized economic development and revitalization tool for the Tacoma community.	<a href="https://spaceworkstacoma.com/">https://spaceworkstacoma.com/</a>	950 Pacific Ave, #300 Tacoma, WA 98402 <b>Phone:</b> (253) 627-2175 <b>Email:</b> spaceworks@tacomachamber.org
<b>Minority Business Development Agency (MBDA)</b>			
<b>Minority Business Development Agency (MBDA)</b>	MBDA-Tacoma Business Center provides technical, strategic, marketing and planning services, and business consulting to established ethnic minority-owned firms.	<a href="http://mbda-tacoma.com/">http://mbda-tacoma.com/</a>	747 Market Street, Room 808 Tacoma, Washington 98402 <b>Phone:</b> 253-591-5239 <b>Email:</b> MBDA@cityoftacoma.org
<b>Tacoma-Pierce County Chamber of Commerce</b>			
<b>Chamber Programs</b>	The Chamber provides programs such as the Business Leadership Academy, Small Business Roundtable, Veterans & Business Services and Young Entrepreneurs Academy.	<a href="https://www.tacomachamber.org">https://www.tacomachamber.org</a>	950 Pacific Ave Suite #300 PO Box 1933 Tacoma, Washington 98401 <b>Phone:</b> 253-627-2175 <b>Email:</b> info@tacomachamber.org
<b>RAIN Incubator</b>			
<b>The Readiness Acceleration and Innovation Network (RAIN)</b>	RAIN provide startups with significant support for ideation, research and development, prototyping, business development, and launch.	<a href="https://www.pureblue.org/accelerator">https://www.pureblue.org/accelerator</a>	<b>The Wedge</b> 2304 Jefferson Ave Tacoma, WA 98402 <b>Email:</b> info@rainincubator.org
<b>Aqualyst</b>			
<b>Aqualyst: Clean Water Technology Accelerator</b>	With leading mentorship and a curriculum created by industry experts, Aqualyst focuses on real customer development, intelligent business models, and pivotal channels to market. We aim for unparalleled customer acquisition focused in and around the Puget Sound, Pacific Northwest, North America, and Europe.	<a href="https://www.pureblue.org/aqualyst">https://www.pureblue.org/aqualyst</a>	<b>Labs &amp; Accelerator</b> 2304 Jefferson Ave Tacoma, WA 98402 <b>Phone:</b> (206) 395-3000

**Statewide Business Resources**

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**SEATTLE**

**City of Seattle**

<b>Contracting for Women- &amp; Minority-Owned Businesses</b>	Contracting opportunities and City and non-City resources on this page provide useful information and connections capable of growing women and minority-owned businesses (WMBE).	<a href="http://www.seattle.gov/city-purchasing-and-contracting/social-equity/wmbe">http://www.seattle.gov/city-purchasing-and-contracting/social-equity/wmbe</a>	<b>Finance and Administrative Services</b> Seattle Municipal Tower 700 5th Ave Suite 5200 Seattle, WA 98104 <b>Phone:</b> 206-684-2489
<b>Technical Assistance for Business Owners</b>	Access to technical assistance resources (such as 1-on-1 business consulting), connections to alternative financing options, and help navigating government regulations and process.	<a href="https://www.seattle.gov/economicdevelopment/business-owners">https://www.seattle.gov/economicdevelopment/business-owners</a>	<b>Economic Development</b> Seattle Municipal Tower 700 5th Ave Suite 5752 Seattle, WA 98104 <b>Phone:</b> 206-684-8090

**PIERCE COUNTY**

**Economic Development Board**

<b>Business Resources</b>	The Economic Development Board for Tacoma-Pierce County offers events and programs that showcase our regional assets to developers, investors, and site selectors. Complimentary and confidential services are tailored to your needs. Assistance with: -Site selection services -Economic and demographic data -Key introductions -Corporate tax incentives and financing options -Workforce hiring and training options -Government contracting assistance -International trade support -Facilitation with permitting processes	<a href="https://edbtacomapierce.org/about-us/services/">https://edbtacomapierce.org/about-us/services/</a>	950 Pacific Ave. Suite 410 Tacoma, WA 98402 <b>Phone:</b> 253-383-4726
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**Pierce County Library Job + Business Center**

<b>Training &amp; resources for SBEs and active military personnel</b>	Pierce County Library System's Job + Business Center helps connect job seekers and entrepreneurs to information, training and local agencies. The Job + Business Center works through partnerships with WorkForce Central, WorkSource Washington, the Small Business Administration and other community organizations to help you find convenient employment and business services in your library and in your community.	<a href="http://jbc.mypcls.org/">http://jbc.mypcls.org/</a>	<b>Multiple Locations</b> <b>Phone:</b> 253-548-3300
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**Pierce County Economic Development Department**

<b>Technical Assistance</b>	Pierce County Economic Development Department will help you through the process of expanding your business through assistance with facility expansion, site selection, permit assistance, financial assistance, employee training & recruiting and more	<a href="https://www.co.pierce.wa.us/562/Expand-My-Business">https://www.co.pierce.wa.us/562/Expand-My-Business</a>	<b>Economic Development Department</b> 950 Pacific Ave. Suite 720 Tacoma, WA 98402 <b>Phone:</b> 253-798-6150
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**Resources for Education and Career Help Center (REACH)**

**Statewide Business Resources**

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Program/Service	Description	Website	Contact
<b>Reach Center</b>	The REACH Center is a one-stop youth service center for young people 16-24 seeking to advance their educational, career, and life goals.	<a href="http://reachtacoma.org/">http://reachtacoma.org/</a>	714 South 27th Street, First Floor Tacoma, WA 98409 <b>Phone:</b> 253-573-6590

<b>Invista Performace Solutions</b>			
<b>Customized Training</b>	A collaboration of four Pierce County Community and Technical Colleges and their services help companies gain a competitive advantage in the global economy by increasing the skills of their workforce through education, in-person and web-based training, and consulting support for organizational change and growth.	<a href="http://www.invistaperforms.org">http://www.invistaperforms.org</a>	4500 Steilacoom Blvd SW. Bldg 19 Lakewood, WA 98499 <b>Phone:</b> 253-583-8860 <b>Email:</b> info@invistaperforms.org

**KING COUNTY**

<b>King County Small Economically Disadvantaged Business (SEDBs) Program</b>			
<b>Procurement and Payables</b>	Promoting the use of Small Economically Disadvantaged Business Enterprises in its procurement opportunities.	<a href="http://www.kingcounty.gov/depts/finance-business-operations/procurement.aspx">http://www.kingcounty.gov/depts/finance-business-operations/procurement.aspx</a>	<b>Chinook Building</b> 401 Fifth Ave, 3rd Floor Seattle, WA 98104 <b>Phone:</b> 206-263-9400
<b>Small Contractor and Supplier Certification</b>	Get certified as a Small Contractor and Supplier (SCS) and increase the competitiveness of your firm as a contractor, consultant or supplier for King County contracts.	<a href="https://www.kingcounty.gov/depts/finance-business-operations/business-development-contract-compliance/Small-Contractor-and-Supplier-Certification/contracting-opportunities.aspx">https://www.kingcounty.gov/depts/finance-business-operations/business-development-contract-compliance/Small-Contractor-and-Supplier-Certification/contracting-opportunities.aspx</a>	<b>SCS Certification Office</b> SCSCertification@kingcounty.gov (206) 477-9734

**WASHINGTON STATE**

<b>Procurement Technical Assistance Center (PTAC)</b>			
<b>Washington PTAC</b>	There are eight locations across Washington State assisting small businesses with marketing to the government, solicitations, drawings, and other areas relating to selling to the government. Nationally, there are over 90 PTACs with over 400 counselors. This nationwide network of dedicated procurement professionals works to ensure businesses can find, bid and win state, federal and local government contracts.	<a href="http://washingtonptac.org">http://washingtonptac.org</a>	<b>Multiple locations</b>

<b>Small Business Administration</b>			
<b>Small Business Administration (SBA)</b>	SBA is a United States government agency that provides support to entrepreneurs and small businesses. The mission of the Small Business Administration is "to maintain and strengthen the nation's economy by enabling the establishment and viability of small businesses and by assisting in the economic recovery of communities after disasters".	<a href="https://www.sba.gov/offices/district/wa/seattle">https://www.sba.gov/offices/district/wa/seattle</a>	<b>Lisa White</b> Economic Development Specialist 2401 4th Ave. #450 Seattle, WA 98121 <b>Phone:</b> 206-553-7050

Statewide Business Resources

12/11/2018 MBDA-Tacoma Business Center

Program/Service	Description	Website	Contact
<b>Washington State Department of Enterprise Services</b>			
<b>Bid Opportunities (WEBS)</b>	<ul style="list-style-type: none"> <li>- Current bid opportunities from state agencies and other government entities for goods and services</li> <li>- Engineering and Architectural services solicitations for consultant services</li> <li>- Current bid opportunities for construction services.</li> <li>Current solicitations for leased space throughout Washington state</li> <li>- Information on future bids for goods, services, construction projects, and leased space</li> </ul>	<a href="http://des.wa.gov/services/contracting-purchasing/doing-business-state/bid-opportunities">http://des.wa.gov/services/contracting-purchasing/doing-business-state/bid-opportunities</a>	<b>WEBS Customer Service</b> <b>Phone:</b> 360-902-7400 <b>Email:</b> webscustomerservice@des.wa.gov
<b>Training and Development</b>	Enterprise Services offers a variety of instructor-led courses at 1500 Jefferson in Olympia, the South Puget Sound Community College in Lacey, and other sites. Many courses can be customized to meet your agency's needs. We also offer an extensive selection of online course on a wide variety of subjects.	<a href="https://des.wa.gov/services/training-and-development">https://des.wa.gov/services/training-and-development</a>	<b>Training Address</b> 1500 Jefferson St. SE Olympia, WA 98501 <b>Phone:</b> 360-664-1921 <b>Email:</b> TrainingInfo@des.wa.gov
<b>Office of Minority &amp; Women's Business Enterprises (OMWBE)</b>			
<b>Linked Deposit Program</b>	To assist minority-owned businesses gain access to capital Linked Deposit Program allows businesses certified by OMWBE to receive a discount up to 2% on loans.	<a href="http://omwbe.wa.gov/linked-deposit-program/">http://omwbe.wa.gov/linked-deposit-program/</a>	<b>Gigi Zenk</b> <b>Email:</b> Gigiz@omwbe.wa.gov
<b>Certification for MBE, DBE, MWBE</b>	If you are already established or just starting a business, OMWBE certification can: <ul style="list-style-type: none"> <li>- Boost your potential for conducting business with government entities;</li> <li>- Significantly increase your visibility through listings on important databases for certified firms and active bids throughout the state; and</li> <li>- Provide private-sector companies another opportunity to meet their own supplier diversity goals.</li> </ul>	<a href="http://omwbe.wa.gov/certification/">http://omwbe.wa.gov/certification/</a>	<b>OMWBE Customer Service</b> <b>Email:</b> technicalassistance@omwbe.wa.gov <b>Phone:</b> (360) 664-9750
<b>Washington State Department of Transportation (WSDOT)</b>			
<b>On the Job Training</b>	On the Job Training is for organizations or individuals looking for help funding their training/supportive services programs	<a href="https://www.wsdot.wa.gov/EqualOpportunity/oit.htm">https://www.wsdot.wa.gov/EqualOpportunity/oit.htm</a>	<b>Office of Equal Opportunity</b> 2D08 Transportation Bldg. 310 Maple Park Avenue SE Olympia, WA 98504-7314
<b>Business Development Program and Support Services for DBEs</b>	<ul style="list-style-type: none"> <li>- Targeting technical assistance on a range of business topics</li> <li>- Accessing construction plans, specifications and manuals</li> <li>- Receiving announcements of outreach and training</li> <li>- One-on-one counseling</li> <li>- Training on various topics to scale your business</li> <li>- Support with business plan development</li> </ul>	<a href="https://www.wsdot.wa.gov/EqualOpportunity/dbes.htm">https://www.wsdot.wa.gov/EqualOpportunity/dbes.htm</a>	<b>Office of Equal Opportunity</b> <b>Office:</b> 360-705-7090 <b>Email:</b> DBESS@wsdot.wa.gov
<b>Governor's Office for Regulatory Innovation and Assistance</b>			
<b>Information Center</b>	The Governor's Office for Regulatory Innovation and Assistance (ORIA) helps people navigate Washington's environment and business regulatory systems and collaborates for innovative process improvements.	<a href="https://www.oria.wa.gov/site/alias_oria/357/our_organization.aspx">https://www.oria.wa.gov/site/alias_oria/357/our_organization.aspx</a>	1011 Plum Street SE, Building 4 Olympia, Washington 98504 <b>Phone:</b> 360-725-0628

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<b>Sound Transit</b>			
<b>Disadvantaged Business Enterprise (DBE) Program</b>	DBE Program, and Small Business program including offering technical assistance within the small business program	<a href="https://www.soundtransit.org/small-business-guide">https://www.soundtransit.org/small-business-guide</a>	<b>Office of Small Business Development and Labor Compliance</b> Phone: 206-689-4914 Email: diversity@soundtransit.org
<b>Procurement &amp; Contracts</b>	Guide for doing business with Sound Transit. Vendors and contractors who want to do business with Sound Transit must register with eBid, our online bidding service.	<a href="https://www.soundtransit.org/About-Sound-Transit/Doing-business-with-us/Procurement-and-contracts">https://www.soundtransit.org/About-Sound-Transit/Doing-business-with-us/Procurement-and-contracts</a>	Email: <a href="mailto:contractshelp@soundtransit.org">contractshelp@soundtransit.org</a>
<b>Washington Center for Women in Business (WCWB)</b>			
<b>Individual Business Coaching</b>	Business plan development and ongoing coaching sessions.	<a href="http://wcwb.org/">http://wcwb.org/</a>	<b>Christine Buckley – Business Coach</b> 360-464-6049 Email: <a href="mailto:cbuckley@thurstonedc.com">cbuckley@thurstonedc.com</a> <b>Traci Hansen – Program Manager</b> Phone: 360-464-6050 Email: <a href="mailto:thansen@thurstonedc.com">thansen@thurstonedc.com</a>
<b>Business Startup Training (BEST)</b>	Engage and interact in this live instructor-led class taught by experienced entrepreneurs. This course is approved self-employment training through the Washington State Self-Employment Assistance Program (SEAP).	<a href="http://wcwb.org/services/training/">http://wcwb.org/services/training/</a>	<b>BEST</b> Phone: 360-464-6049 Email: <a href="mailto:info@wcwb.org">info@wcwb.org</a>
<b>National Development Council</b>			
<b>Technical Assistance</b>	NDC works with clients to take community development concepts from plan to reality. NDC Technical Assistance is designed to meet the changing needs of our clients, using the full range of current knowledge in the field and bringing our additional programs and services as necessary and appropriate: professional training, project financing, direct developer services, equity for real estate development through the use of several tax credit programs, and small business lending.	<a href="https://ndconline.org/technical-assistance/">https://ndconline.org/technical-assistance/</a>	<b>Seattle Office</b> 1218 3rd Avenue Suite 1403 Seattle, WA 98101 Phone: 206-254-2800 Email: <a href="mailto:info@ndconline.com">info@ndconline.com</a>
<b>University of Washington Business Diversity Program</b>			
<b>Consulting &amp; Business Development Center</b>	Assistance to business owners in marketing strategies, analysing firm's financial health, developing human resource management systems, and improving operational infrastructures.	<a href="http://bdp.uw.edu">http://bdp.uw.edu</a>	<b>University of Washington Michael G. Foster School of Business</b> 124 Mackenzie Hall Box 353200 Seattle, WA 98195
<b>Business Growth Collaborative</b>	This 6-month program is ideal for minority or women-owned enterprises seeking strategic management expertise, access to capital and connections to new markets opportunities.	<a href="http://foster.uw.edu/centers/consulting-and-business-development-center/business-programs/business-development-collaborative/">http://foster.uw.edu/centers/consulting-and-business-development-center/business-programs/business-development-collaborative/</a>	<b>Ivan Barron</b> Phone: 206-616-8090 Email: <a href="mailto:ibarron@uw.edu">ibarron@uw.edu</a>
<b>Business Certificate Program</b>	Strengthen your business skills. Enhance your academic studies. The University of Washington Michael G. Foster School of Business offers multiple business certificates for UW undergraduate and graduate students, plus managers and executives interested in continuing education.	<a href="http://foster.uw.edu/academics/certificates-and-minors/">http://foster.uw.edu/academics/certificates-and-minors/</a>	<b>Michael G. Foster School of Business University of Washington</b> Dempsey Hall 202 Box 353223 Seattle, WA 98195

**Statewide Business Resources**

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Program/Service	Description	Website	Contact
<b>Washington State Department of Labor &amp; Industries</b>			
<b>L&amp;I Workshop &amp; Training Center</b>	Free workshops and training for employers in every region and every industry.	<a href="http://www.lni.wa.gov/workshops">www.lni.wa.gov/workshops</a>	<b>Employer Services Outreach Team</b> Phone: 360-902-4599 Email: ESOutreach@lni.wa.gov
<b>Contracting Training</b>	More than 25 different classes are offered on subjects including safety, managing your claims to control your workers' compensation costs, public works contracting, business planning, risk management, marketing and more.	<a href="http://www.lni.wa.gov/TradesLicensing/Contractors/Workshops/Contractor/default.asp">http://www.lni.wa.gov/TradesLicensing/Contractors/Workshops/Contractor/default.asp</a>	<b>Julie Perales</b> Phone: 360-902-6366 Email: julie.perales@lni.wa.gov
<b>Apprenticeship</b>	L & I works with construction industry contractors via the electrical and plumbing licensure programs and general contractor registration and bonding. Visit this site to learn more about how to become an apprentice.	<a href="http://www.lni.wa.gov/tradeslicensing/apprenticeship/">http://www.lni.wa.gov/tradeslicensing/apprenticeship/</a>	<b>Multiple Locations</b>
<b>Highline Community College</b>			
<b>StartZone</b>	Entrepreneurship for Immigrants, Minorities, Women and People with Disabilities in Southwest King County. Microenterprise Development Specialists (MDS) provide confidential, no-fee, one-to-one business development instruction and counseling to Southwest King County entrepreneurs seeking assistance in the start up and growth of a business. Also provides free Schedule C tax workshops and assistance.	<a href="https://startzone.highline.edu/">https://startzone.highline.edu/</a>	23835 Pacific Highway South Kent, WA 98032 Phone: 206-592-3388
<b>Washington State Business Hub</b>			
<b>Small Business Guide</b>	Business training and planning overview of operating a business in Washington State.	<a href="http://business.wa.gov/">http://business.wa.gov/</a>	N/A
<b>Business Impact Northwest</b>			
<b>Women's Business Center</b>	The Washington Women's Business Center offers business counseling, technical assistance, and training on a wide variety of topics.	<a href="http://www.businessimpactnw.org/wbc/">http://www.businessimpactnw.org/wbc/</a>	1437 S. Jackson St. Seattle, WA 98144 Phone: 206-324-4330 Fax: 206-324-4332
<b>Technical Assistance</b>	Training programs are designed specifically for entrepreneurs at any stage of their business, from those seeking to pursue a business idea to existing entrepreneurs interested in rapid expansion. Classes cover topics like creating a business plan, marketing plan, cash flow projections, financial statements & analysis, and sales, etc.	<a href="http://businessimpactnw.org/training/">http://businessimpactnw.org/training/</a>	1437 S Jackson Street Seattle, WA 98144 Phone: 206-324-4330 Fax: 206-324-4322
<b>Latino Community Fund</b>			
<b>Economic Empowerment Initiative</b>	The Economic Empowerment initiative helps to equip Latino business owners with the tools and resources needed to better manage and grow their business.	<a href="http://www.latinocommunityfund.org/economic_empowerment_initiative">http://www.latinocommunityfund.org/economic_empowerment_initiative</a>	<b>Seattle Office:</b> 600 1st Ave Seattle, WA 98104 <b>Yakima Office:</b> 6 South 2nd St., Ste 907 Yakima, WA 98901 (509) 902-1750 <b>Email:</b> info@latinocommunityfund.org Spanish Helpline: (206) 397-2440

Statewide Business Resources

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Program/Service	Description	Website	Contact
<b>REGIONAL</b>			
<b>Procurement Technical Assistance Center (PTAC)</b>			
<b>Oregon Government Contract Assistance Program (PTAC)</b>	The Government Contract Assistance Program (GCAP) is part of a nationwide network of Procurement Technical Assistance Centers (PTAC) working to help small businesses compete successfully in the government marketplace.	<a href="http://www.gcap.org/">http://www.gcap.org/</a>	<b>CGAP</b> 1144 Gateway Loop, Suite 203 Springfield, OR 97477 <b>Phone:</b> 541-736-1088 <b>Fax:</b> 541-736-1090
<b>Idaho PTAC</b>	The Idaho SBDC can help you tap into this market through our Idaho Procurement Technical Assistance Center (PTAC). PTAC tracks local, state, and federal bid opportunities, and alerts you to those that match your product and service profile. PTAC registration is free and we offer workshops and one-on-one trainings to get you started.	<a href="http://idahosbdc.org/specialized-services/government-contracting-ptac/ptac-services/">http://idahosbdc.org/specialized-services/government-contracting-ptac/ptac-services/</a>	<b>Multiple locations</b>
<b>Small Business Development Centers (SBDC)</b>			
<b>Small Business Development Centers (SBDC)</b>	SBDCs provide services through professional business advisors such as: development of business plans; manufacturing assistance; financial packaging and lending assistance; exporting and importing support; disaster recovery assistance; procurement and contracting aid; market research services; aid to 8(a) firms in all stages; and healthcare information.	<b>Washington:</b> <a href="http://wsbdc.org/">http://wsbdc.org/</a> <b>Oregon:</b> <a href="http://www.bizcenter.org">http://www.bizcenter.org</a> <b>Idaho:</b> <a href="http://idahosbdc.org/">http://idahosbdc.org/</a>	<b>Regional locations</b>
<b>Northwest Mountain Minority Supplier Development Council (MSDC)</b>			
<b>Minority Supplier Development Council (MSDC)</b>	Northwest Mountain Minority Supplier Development Council (MSDC) is a nonprofit organization linking minority business enterprises (MBEs) with major corporations and public agencies. They are affiliated with the National Minority Supplier Development Council (NMSDC) providing certification, membership and subscription services to the Pacific Northwest and Mountain region.	<a href="http://www.nwmtmsdc.org/">http://www.nwmtmsdc.org/</a>	545 Andover Park West Building 1, Suite 109 Tukwila, WA 98188  <b>Phone:</b> (253) 243-6959 <b>Fax:</b> (253) 243-6961 <b>Email:</b> <a href="mailto:info@nwmtmsdc.org">info@nwmtmsdc.org</a>
<b>MSDC MBE Certification</b>	Minority business enterprise (MBE) certification with the Northwest Mountain MSDC provides you with valuable resources to help your business grow and succeed in the corporate contracting arena.	<a href="http://www.nwmtmsdc.org/mbe-certification/">www.nwmtmsdc.org/mbe-certification/</a>	<b>Mayra Rivera</b> <b>Email:</b> <a href="mailto:mrivera@nwmtmsdc.org">mrivera@nwmtmsdc.org</a> <b>Phone:</b> 253-243-6959 ext. 170
<b>U.S. Small Business Administration, Office of International Trade</b>			
<b>SBA</b>	The U.S. Small Business Administration (SBA) is an independent agency of the federal government to aid, counsel, assist and protect the interests of small business concerns, to preserve free competitive enterprise and to maintain and strengthen the overall economy of our nation.	<a href="https://www.sba.gov/">https://www.sba.gov/</a>	Multiple locations: <b>Seattle:</b> 206-553-7310 <b>Spokane:</b> 509-353-2811 <b>Portland:</b> 503-326-2682 <b>Boise:</b> 208-334-9004
<b>SCORE (Service Corps of Retired Executives)</b>			
<b>Business Mentorship</b>	SCORE is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. Contact one of the main offices to be connected with the nearest SCORE office location.	<a href="https://www.score.org/">https://www.score.org/</a>	<b>Multiple Locations in: Washington, Idaho and Oregon</b>

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Program/Service	Description	Website	Contact
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**TRADE & EXPORT RESOURCES**

**Export-Import Bank of the United States (EXIM)**

<b>Tools for Exporters</b>	EXIM Bank provides financing solutions – including export credit insurance, working capital guarantees, and guarantees of commercial loans to foreign buyers – to empower exporters of U.S. goods and services.	<a href="http://www.exim.gov/">http://www.exim.gov/</a>	<b>Seattle Office Contact:</b> John Brislin <b>Phone:</b> 206-728-2264 <b>Email:</b> John.Brislin@exim.gov
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**World Trade Center Tacoma (WTCTA)**

<b>WTCTA</b>	The World Trade Center Tacoma is a non-profit located in downtown Tacoma that helps local businesses connect to the global economy. It offers training, counseling and connections for Tacoma-area companies that want to trade internationally.	<a href="https://wtcta.org/">https://wtcta.org/</a>	950 Pacific Avenue Tacoma, WA <b>Phone:</b> 253-396-1022 <b>Email:</b> info@wtcta.org
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**Trade Development Alliance**

<b>Trade Development Alliance (TDA)</b>	The mission of the Trade Development Alliance is to enhance the identity of Greater Seattle in global markets by convening regional stakeholders, executing outbound missions, hosting inbound delegations, producing marketing collateral, and organizing educational programming.	<a href="https://www.seattletradealliance.com/">https://www.seattletradealliance.com/</a>	1301 Fifth Ave., Suite 1500 Seattle, WA 98101 USA <b>Phone:</b> 206.389.7301 <b>Email:</b> tdags@seattletradealliance.com
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**Small Business Development Center (SBDC) WA Export Center**

<b>Small Business Development (SBDC) Export Center</b>	The mission of the Trade Development Alliance is to enhance the identity of Greater Seattle in global markets by convening regional stakeholders, executing outbound missions, hosting inbound delegations, producing marketing collateral, and organizing educational programming.	<a href="https://wsbdc.org/training/export/">https://wsbdc.org/training/export/</a>	<b>SBDC Western Washington Export Center</b> 808 134th St. SW, Ste 101 Everett, WA 98204 <b>Office:</b> 425.640.1435
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**Washington Export Outreach Team (WEOT)**

<b>Export Assistance</b>	Established in 2013 following a national mandate to do more to support international trade, the Washington Export Outreach Team (WEOT) is a collaborative team of local, state, regional, and federal export assistance agencies who provide you the tools and resources you need to sell internationally.	<a href="https://www.sba.gov/offices/district/wa/seattle/resources/washington-export-outreach-team-home">https://www.sba.gov/offices/district/wa/seattle/resources/washington-export-outreach-team-home</a>	See website for contact details
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Program/Service	Description	Website	Contact
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**FINANCING AND LENDING**

<b>Keiretsu Northwest</b>			
<b>Keiretsu Forum Northwest</b>	More than an angel investment fund, Keiretsu provides facilitation service that creates a very structured environment where entrepreneurs have a high quality and well-organized interaction with Keiretsu investor members who make their own investment decisions on an individual basis following the presentations. Services include one-on-one coaching, training, and resources providing relationships and feedback.	<a href="http://k4seattle.silkstart.com/cpages/homepage">http://k4seattle.silkstart.com/cpages/homepage</a>	<b>WRF Venture Center</b> 2815 Eastlake Avenue East, Suite 300 Seattle, WA 98102 <b>Phone:</b> 206-529-3687 <b>Email:</b> 206-600-7849

<b>Mercy Corps Northwest</b>			
<b>Resources for Entrepreneurs</b>	Guides, examples and articles covering Business Plans, Marketing, Operations, Financials, and Credit.	<a href="https://www.mercycorpsnw.org/business/re/">https://www.mercycorpsnw.org/business/re/</a>	N/A
<b>Small Business Training</b>	Mercy Corps Northwest provides classes, seminars and consulting by industry experts that will help you improve your skills and give you the support you need to successfully start and grow your small business. Training programs are generously supported by a Women's Business Center grant from the U.S. Small Business Administration.	<a href="https://www.mercycorpsnw.org/business/training/">https://www.mercycorpsnw.org/business/training/</a>	43 SW Naito Parkway Portland, OR 97204 <b>Phone:</b> 503-896-5070 <b>Email:</b> info@mercycorpsnw.org

**TRIBAL ENTITY RESOURCES**

<b>Marine View Ventures - Puyallup Tribe of Indians</b>			
<b>Marine View Ventures</b>	Marine View Ventures, Inc. (MVV) is the economic development arm of one of the largest Indian tribes in the Pacific Northwest. Socially, our objectives are to increase our land asset base for the Tribe and to create jobs and job training opportunities for tribal members. Economically, MVV is focused on leveraging our existing assets to generate above-market returns for the Tribe and our strategic partners.	<a href="https://www.marineviewventures.com/">https://www.marineviewventures.com/</a>	1409 Alexander Avenue East Fife, WA 98424 <b>Phone:</b> 253-203-0050 <b>Email:</b> info@marineviewventures.com

<b>Tribal Employment Rights Office (TERO)</b>			
<b>Tribal Employment Rights Office (TERO)</b>	The primary purpose of the TERO program is to enforce tribally enacted Indian Preference law to insure that Indian/Alaska Native people gain their rightful share to employment, training, contracting, subcontracting, and business opportunities on and near reservations and native villages.	<a href="http://www.councilfortribalemploymentrights.org/wp/">http://www.councilfortribalemploymentrights.org/wp/</a>	<b>Council for Tribal Employment Rights</b> 1025 W Indiana Suite 99 Spokane, WA 99205 <b>Phone:</b> 509-326-6063

**VETERAN RESOURCES**

<b>Veterans Incubator for better entrepreneurship program (VIBE)</b>			
<b>University of Washington Tacoma VIBE</b>	The Veterans Incubator for Better Entrepreneurship (VIBE) provides an applied training environment that supports military veterans' entrepreneurial aspirations and promotes their understanding of the modern startup life cycle.	<a href="https://www.tacoma.uw.edu/veterans-incubator-better-entrepreneurship/welcome-vibe">https://www.tacoma.uw.edu/veterans-incubator-better-entrepreneurship/welcome-vibe</a>	<b>Tioga Library Building (TLB) 307A</b> 1907 Jefferson Ave. Tacoma, WA. 98402 <b>Phone:</b> 253-692-5813

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Bunker Labs Seattle			
<b>Bunker Labs</b>	Bunker Labs Seattle hosts EPIC, the entrepreneurial program for innovation and collaboration. EPIC is a 14-week program that provides an intense educational environment for development of start ups. EPIC focuses on the development of the entrepreneur as well as their venture. Participants are also put to the test nightly in front of potential investors via live pitch simulation.	<a href="https://bunkerlabs.org/seattle/">https://bunkerlabs.org/seattle/</a>	<b>Executive Director</b> Johannes Schonberg <b>Email:</b> johannes.schonberg@bunkerlabs.org  <b>UW Comotion Labs, Startup Hall</b> 1100 NE Campus Pkwy #200 Seattle, WA 98105

Veterans Business Outreach Centers (VBOC)			
<b>Business Impact Northwest</b>	The Veterans Business Outreach Center (VBOC) Program is designed to provide entrepreneurial development services such as business training, counseling and resource partner referrals to transitioning service members, veterans, National Guard & Reserve members and military spouses interested in starting or growing a small business.	<a href="http://businessimpactnw.org/services/vboc/">http://businessimpactnw.org/services/vboc/</a>	1437 S Jackson Street Seattle, WA 98144

Department of Veteran Affairs			
<b>Veteran or Service Member Owned Business Certification</b>	Washington State agencies have been asked by Governor Inslee to do 5% of their purchasing from Veteran or Servicemember Owned Businesses. Certification also makes you eligible for the Veterans Linked Deposit Program which can improve access to capital through decreased interest rates on small business loans up to 2%.	<a href="http://www.dva.wa.gov/program/veteran-owned-business-certification">http://www.dva.wa.gov/program/veteran-owned-business-certification</a>	<b>Phone:</b> 1-800-562-0132 option "1" <b>Email:</b> vob@dva.wa.gov

**CO-WORKING & OFFICE SPACE**

SURGE Tacoma			
<b>SURGE Tacoma</b>	SURGE Tacoma empowers startups, freelancers, entrepreneurs, students and non-profits by providing state of the art offices, coworking space, resources and networking opportunities, freeing up members time and energy to focus on their goals.	<a href="http://www.surgetacoma.com">http://www.surgetacoma.com</a>	2367 Tacoma Avenue South Tacoma, WA 98402 253.365.2737 Email: info@SURGETacoma.com

The Guild			
<b>The Guild Tacoma</b>	We Are Guild is a workspace for creators which inspires community and a culture of learning. The Guild offers work space for established businesses, startups, freelancers and consultants.	<a href="http://weareguild.co/">http://weareguild.co/</a>	<b>Sam Smith</b> Community Director <b>Email:</b> sam@weareguild.co

Union Club			
<b>Union Club Tacoma</b>	The Union Club is a coworking space contributing to Tacoma’s growing artistic and entrepreneurial communities. It combines an artist studio, event hall, and office coworking space, in a 15,000 square foot historic building in downtown Tacoma.	<a href="https://unionclubtacoma.com/">https://unionclubtacoma.com/</a>	539 Broadway Avenue Tacoma, WA 98402 <b>Phone:</b> 253-304-8415 <b>Email:</b> info@unionclubtacoma.com

FabLab			
<b>FabLab</b>	FabLab’s Team is composed of Artists, Designers, Educators, Mechanical Engineers, Microchip Designers, and Entrepreneurs. Working together collaboratively to provide professional services in education, prototyping, and membership care.	<a href="https://fablabtacoma.com/">https://fablabtacoma.com/</a>	1938 Market St. Tacoma, WA 98402 <b>Phone:</b> 253-426-1267 <b>Email:</b> info@fablabtacoma.com

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<b>Spaceworks Coworking</b>			
<b>Spaceworks Coworking</b>	The Spaceworks Coworking program provides affordable space for artists and entrepreneurs to launch, grow, and meet other makers and collaborators.	<a href="http://www.spaceworkstacoma.com/coworking/">www.spaceworkstacoma.com/coworking/</a>	(253) 627-2175 spaceworks@tacomachamber.org

<b>The Resource Center</b>			
<b>The Resource Center</b>	The Resource Center offers co-working space along with business development services for start-ups and small businesses. Their unique, collaborative space creates an environment where you're inspired to exceed your personal and professional goals. You can develop your skills, grow your networks, and share your expertise with other members in person and through their member app daily.	<a href="http://www.theresourcecenter.space">www.theresourcecenter.space</a>	1004 MLK Jr. Way Tacoma WA 98450 (253) 392-1850 info@theresourcecenter.space

**CONNECTIONS & NETWORKING**

<b>Tacoma Entrepreneur Network</b>			
<b>Tacoma Entrepreneur Network (TEN)</b>	The entrepreneurial culture of a community enables its residents to take action on their entrepreneurial interests more willingly and more effectively. Prof. Lynnette Claire has created the Tacoma Entrepreneur Network (TEN) across the University of Puget Sound, the University of Washington Tacoma, Pacific Lutheran University and Evergreen State Tacoma as the first step in helping Tacoma become more entrepreneurial.	<a href="https://www.pugetsound.edu/academics/academic-resources/civic-scholarship-initiative/current-programs/tacoma-entrepreneur-network-ten/">https://www.pugetsound.edu/academics/academic-resources/civic-scholarship-initiative/current-programs/tacoma-entrepreneur-network-ten/</a>	<b>Lynette Claire</b> Professor and Director, Business & Leadership <b>Phone:</b> 253-879-3576 <b>Email:</b> lclaire@pugetsound.edu

<b>New Tech Northwest</b>			
<b>New Tech Northwest Events</b>	Northwest Tech hosts the region's largest monthly tech community and recruiting events in Seattle, The Eastside (Bellevue, Kirkland, Redmond, Issaquah and Sammamish) Tacoma and Portland.	<a href="https://www.newtechnorthwest.com/events/">https://www.newtechnorthwest.com/events/</a>	Contact on website: <a href="http://www.newtechnorthwest.com/contact-us/">http://www.newtechnorthwest.com/contact-us/</a>
<b>New Tech Northwest Services</b>	If you'd like to have help building diversity and inclusion, adding a more human element to your company culture, or experiencing more success in your life, please check out how Northwest Tech consulting, coaching and speaking opportunities can help you to take your career, company or life to the next level.	<a href="https://www.newtechnorthwest.com/services/">https://www.newtechnorthwest.com/services/</a>	

<b>Startup253</b>			
<b>Startup253</b>	Tacoma is busy with entrepreneurial activity! From the University of Puget Sound to downtown, after-school activities to industry Meet Ups, garages to co-working spaces. Startup253 exists to serve you, the entrepreneur!	<a href="https://startup253.com/">https://startup253.com/</a>	539 Broadway Avenue, #c104 Tacoma, WA 98402