


MAKE IT HAPPEN

Resources for **Growing** a Business

The following list provides direct contact information for a variety of small business services and an identified professional to assist you. Each organization has other staff you may work with and a variety of services – and workshops - that you can explore by visiting their website. These are government or non-profit organizations and most of their services are FREE. This list is as local to Tacoma as possible, but some valuable services exist outside of the city and are provided for your consideration.

 Person listed speaks Spanish.

BUSINESS COACHING

Sound Outreach

Specializes in business financial analysis and counseling.

Dolly Small, (253) 888-5645
dolly@soundoutreach.org

Tacoma SCORE

Volunteer professional mentors offering in person mentoring and business workshops.

(855) 685-0166
score.southsound@gmail.com

Washington Small Business Development Center

Confidential one-on-one business advising including access to capital, HR, marketing, financials, operations and buying or selling a business.

John Rodenberg, (253) 268-3339
John.rodenberg@wsbdc.org

Veterans Business Outreach

In partnership with the SBA, VBOC equips veteran, active duty service members and their families with the resources to successfully start and run their businesses.

Steve Watts-Oelrich
(206) 324-4430
stevewo@businessimpactnw.org

WA Center for Women in Business

Offers in-person mentoring, business trainings, workshops and webinars.

 Christine Buckley, (360) 464-6049
cbuckley@thurstonedc.com

BUSINESS TRAINING

Spaceworks Tacoma, Incubator Program

Provides business training and support for artists and creative entrepreneurs

Gwen Kohl, (253) 682-1740
gwenk@tacomachamber.org

Veterans Incubator for Better Entrepreneurship

Provides an applied training environment that supports military veterans

Thomas Kuljam, (253) 692-5813
tkuljam@uw.edu


RAIN Incubator

Empowers life science & biotech startups.

Kristine Grace
kristineg@rainincubator.org

Urban Business Support

Provides business training, personal credit counseling, and leadership skills.

 Oliver Scott, (253) 533-4265
oliver@urbanbizsps.org

SITE SELECTION

City of Tacoma Community and Economic Development

Assistance finding a location to expand and connecting a business owner with city services.

Pat Beard, (253) 591-5039
pbeard@ci.tacoma.wa.us



Community & Economic Development
MakeltTacoma.com
(253) 591-2012
MakeltTacoma@CityofTacoma.org
747 Market Street, 9th Floor, Tacoma, WA 98402



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Resources for **Growing** a Business

PROCUREMENT & CONTRACTING

Minority Business Development Agency
Specializes in contracting with municipalities and prime construction firms. Assist with access to capital, contracting, marketing & exporting.


Ivan Golovkin, (253) 591-5240
mbda@cityoftacoma.org

WA Procurement Technical Assistance Center
Specializes in government contracting and bidding opportunities.

Tiffany Scroggs, (360) 754-6320
programmanager@washingtonptac.org

CITY ISSUES

City of Tacoma Community and Economic Development
Assistance identifying appropriate business resources and addressing business issues.

 Will Suarez, (253) 591-5590
will.suarez@cityoftacoma.org

Assistance with Neighborhood Business District issues:

Shari Hart, (253) 591-5208
shari.hart@cityoftacoma.org

LEGAL COUNSEL

Wayfind
Helps with drafting agreements, tax advice, drafting contracts, employment agreements, drafting or reviewing property leases/purchase/sale agreements, and with intellectual property.

(866) 288-9695
contact@wayfindlegal.org



Community & Economic Development

MakeltTacoma.com

(253) 591-2012

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BUSINESS LOANS & CAPITAL

Business Impact NW
Offer start-up capital to businesses 0 -6 months in operation. Loans range from \$5K to \$250K and are looking to fund women, veterans, communities of color, immigrants, LGBT and disabled entrepreneurs.


Joe Sky-Tucker, (206) 324-4330
joes@businessimpactnw.org

City of Tacoma
Small Business, Façade Improvement, Historic Rehabilitation & Repair, and Fire Safety Improvement loans available.

Chris Suh, (253) 591-5763
csuh@cityoftacoma.org

Craft3

Loans range from \$25K to \$3 million.

 Walter Acuña, (253) 249-6756
wacuna@craft3.org


Evergreen Business Capital

Provides SBA 504 loans ranging from \$250K - \$5 million.

Lori Milton, (253) 394-6287
lori.milton@evergreen504.com

Evergreen Business Capital

Community Advantage, USDA IRP and micro-loans ranging from \$10K - \$250K.

 Angelica Partida, (205) 577-1435
angelica.partida@evergreen504.com

StartUp 253

\$10K – \$50K of funding beginning in 2019 to grow small and midsized hi-tech companies.

Lee Reeves, (206) 399-2553
lee.reeves.3@gmail.com