

<b>AS OF 3/31/2020</b>	<b><i>This is a work in progress that compares the features of new SBA loan and grant options.</i></b>				
<b>SBA Coronavirus Pandemic Disaster Loans</b>					
<b>Eligibility</b>	Self-employed individuals, independent contractors, sole proprietors, and businesses, Tribal business concerns, ESOPs, cooperatives and private/501(c)(3) non-profits with 500 or fewer employees	Self-employed individuals, independent contractors, sole proprietors, and businesses, Tribal business concerns, ESOPs, cooperatives and private/501(c)(3) non-profits with 500 or fewer employees	Self-employed individuals, independent contractors, sole proprietors, and businesses, Tribal business concerns and private/501(c)(3) non-profits with 500 or fewer employees	Any business in operation before March 13, 2020, that has fewer than 500 employees or otherwise meets the SBA's existing Size Standard (predicated or NAICS code and annual revenue). Credit not available elsewhere.	7(a) loans not made under the Paycheck Protection Program (PPP), 504 loans, and microloans. Disaster loans are not eligible.
<b>Lender</b>	SBA	SBA	SBA-certified Lenders including Banks, Credit Unions (CDFI, CDC)	Bank/Credit Union/(CDFI, CDC)	Borrower's current SBA-certified lender
<b>Apply</b>	Online: <a href="https://covid19relief.sba.gov/#/">https://covid19relief.sba.gov/#/</a>	<a href="https://covid19relief.sba.gov/#/">Part of EIDL loan app: https://covid19relief.sba.gov/#/</a>	SBA-certified Lenders	SBA-certified lender that has an existing banking relationship with applicant as of 3/13/2020.	Debt relief is automatic, but you should check in with your lender
<b>Term</b>	30 years	n/a	2 years	Maximum of 7 years. Must be structured as a term loan, not a revolving LOC	SBA will cover all loan payments on these SBA loans, including principal, interest, and fees, for six months
<b>Amount</b>	up to 2M	Up to 10K	250% of average monthly payroll from the past year, up to 10M	up to 25K	
<b>Interest Rate</b>	3.75%	n/a	0.50%	Not to exceed Prime + 6.5%, fixed or variable	n/a
<b>Security</b>	Unsecured up to 25K; loans of over 25K will need to give the SBA access to collateral, that does not mean that you need to have your loan	n/a	None	None	n/a

	fully collateralized, but if you have collateral it will be used.				
<b>Payment Deferral</b>	1 year	n/a	6 months	n/a	
<b>Turn Around</b>	SBA says 3-6 weeks	Legislation mandates 3 days	2 weeks	within 45 days of approval, and no later than 90 days	
<b>Forgiveness</b>	None	Applicants shall not be required to repay advance payments, even if subsequently denied for an EIDL loan.	The amount spent by the borrower during an 8-week period after the origination date of the loan on: payroll costs, interest payment on any mortgage incurred prior to February 15, 2020, payment of rent on any lease in force prior to February 15, 2020, and payment on any utility for which service began before February 15, 2020. Employee and compensation levels must be maintained and payroll cost capped at \$100,000 on an annualized basis for each employee.	none	SBA pays the principal, interest, and any associated fees owed on all 7(a) and 504 loans in regular servicing starting with the next payment due for existing and new borrowers. Existing loan - 6-month payment relief begins with the next payment due; Existing loan on deferment - 6-month payment relief begins with the next payment due on the loan after the deferment period ends; New loans made within six months of 3/27/2020 - 6-months of payments beginning with the first payment due on the loan
<b>Fees</b>	None	None	None	Upfront guaranty fees: Not more than 2% of the guaranteed portion of a loan if the total amount of the loan (maximum of \$500); Annual service fee: no more than 0.55% of the outstanding balance of the guaranteed portion	

				of the loan; Application fee: the greater of 2% of loan amount or \$250; Late payment fee: not to exceed 5% of scheduled payment	
<b>Loan Availability Period</b>	January 31, 2020 – December 31, 2020	January 31, 2020 – December 31, 2020	February 15, 2020 - June 30, 2020	March 13, 2020 - September 13, 2020	Thru September 27, 2020
<b>Usage</b>	Pay fixed debts, payroll, accounts payable and other bills that can't be paid because of the disaster's impact. It does not cover lost sales.	Providing paid sick leave to employees, maintaining payroll, meeting increased costs to obtain materials, making rent or mortgage payments, and repaying obligations that cannot be met due to revenue losses	Employee salaries, paid sick or medical leave, insurance premiums, and mortgage, rent, and utility payments.	Working capital to be used to cover operational expenses to support the survival, or the reopening of the business.	Support the survival and/or reopening of the business
<b>Prohibitions</b>	Cannot be used to pay off existing debt		Borrower cannot have pending application for an EIDL or 7(a) loan for the same purpose.	Borrower may obtain only one EBL.	
<b>Loan Interaction</b>	If you get a disaster EIDL loan tomorrow, and then use it to pay payroll and mortgage and healthcare and utilities, only to come back in a month and apply for the PPP loan you can't get forgiven for those costs you've already covered under your disaster loan	If you applied for the EIDL before 3-29-20, you will have to re-apply for the 10K. Applications after 3-29-30 include option to request 10K advance	If you received an EIDL loan related to COVID-19 between January 31, 2020 and the date at which the PPP becomes available, you would be able to refinance the EIDL into the PPP for loan forgiveness purposes. However, you may not take out an EIDL and a PPP for the same purposes. Remaining portions of the EIDL, for purposes other than those laid out in loan forgiveness terms for a PPP loan, would remain a loan. If you took advantage of	Will be repaid in full or in part by proceeds from the EIDL loan	Borrower may separately apply for and take out a PPP loan, but deb relief will not apply to a PPP loan.

			an emergency EIDL grant award of up to \$10,000, that amount would be subtracted from the amount forgiven under PPP.		
<b>Note 1</b>	OK for business to be less than 1 year old	<i>Can</i> get grant even if don't qualify for EIDL loan	Business must have been operational on February 15, 2020, and had employees		
<b>Note 2</b>			Eligible payroll costs do not include compensation above \$100,000 in wages.		
<b>Note 3</b>			<b>Starting April 3, 2020</b> , small businesses and sole proprietorships can apply. Starting April 10, 2020, independent contractors and self-employed individuals can apply.		
<b>Note 4</b>			Affiliation standards are waived for small businesses (1) in the hotel and food services industries (click <a href="#">HERE</a> for NAICS code 72 to confirm); or (2) that are franchises in the SBA's Franchise Directory (click <a href="#">HERE</a> to check); or (3) that receive financial assistance from small business investment companies licensed by the SBA.		